



## Case Study

# UniCredit Leasing CZ met the audit conditions for the use of an EPR system, whilst simultaneously accelerating the automatic task process.

UniCredit Leasing CZ has been using the Microsoft Dynamics NAV 2009 for its process management for many years. Nevertheless, after several years, during which the company's processes had undergone development, it became apparent that this solution was no longer meeting all the necessary criteria in the area of automatically triggered tasks, speed of processing and technological advances. Concurrently, the company was facing an acute problem in meeting audit conditions for the use of the supported ERP system. For this reason, it contacted Solitea with an request for help in modernising the entire core of the system.

## 60%

**Acceleration of the complete process**

## 94%

**The time required for the calculation of the payment index was cut from 2 days to 3 hours**

## 4-6 hours

**Now, the invoicing of payments takes 4-6 hours instead of tens of hours.**



## Main benefits



Pairing of yield commissions is now performed within a few dozen minutes.



Functions and databases were cleaned up and users now work with a modern reporting tool.



Automation of processes delivered hundreds of hours in time savings per month, most tasks run in the system's background.



The system now meets the audit condition for the operation of a supported solution from Microsoft, including all legislative requirements.

## Seyfor OneCore

### Course of implementation

UniCredit Leasing CZ started working together with Solitea in 2012. The result was the implementation of tens of IT projects during which both companies managed to build up a truly above-standard relationship, and this despite the fact that the project hit several serious hurdles in the initial stages.

The initial objective was to implement a user interface in the WebClient browser and to implement Microsoft Dynamics NAV 2018. After two years of work, however, the decision was taken to upgrade the original system to a newer version of Microsoft Dynamics 365 Business Central April 19 on-premises (version 14) supplemented with an industry solution for leasing companies OneCore. For this reason, it was agreed that the deadline would be moved ahead and the budget and internal capacities would be increased.

## Result

### **It exceeded all expectations and fully made up for the time invested.**

The system cleared up functionalities and straightened out processes. The time required for invoicing of payments was reduced by an order of magnitude, the calculation of payment indexes now took one quarter of the time, and most importantly over-night, daytime and periodical automated calculations were shortened by hundreds of hours. The new technologies delivered a modern user environment including the option to access the system directly from a web browser. An undeniable advantage is also the native integration with MS systems and applications.

### **The OneCore solution**

The industry solution for leasing companies OneCore expands the standard functionality of the Microsoft Dynamics 365 Business Central ERP system (previously Microsoft Dynamics NAV) by everything that a leasing company requires. The following modules were implemented at UniCredit Leasing CZ: V UniCredit Leasing CZ byly nasazený moduly:

→ financial leasing    → operational leasing

**"We used the Navision system for ten years and were completely satisfied with it. Over time, however, our version of the ERP system ceased to meet operating criteria and we were faced with the difficult task of meeting strict audit conditions. Prior to this, we had successfully completed several IT projects with Solitea and so it was more than natural for us to contact its experts. What at first glance appeared to be a system upgrade necessitated by circumstances, ended up delivering unexpected improvements in functionality. The system's new functional tools save our financial and human resources and come with the significant bonus of new level in user comfort."**

Miroslava Kešelák | Head of Business Services CZ&SK

## **O UniCredit Leasing CZ**

UniCredit Leasing CZ, a. s., has been a player on the Czech leasing market since 1991. During this time, the company has defined itself as one of the largest leasing companies and has become the largest and most significant entity in non-bank financing in the Czech Republic. By taking on the strong UniCredit brand in 2007, it accentuated that it belongs to a leading European financial group. The company focuses on financing all types of motor vehicles, transport, agricultural and medical equipment, machines and technologies. It provides operational leasing and brokers insurance.

## **About Seyfor**

Seyfor provides its services to more than 250,000 satisfied business customers in 15 countries for whom it is able to cover up to 100% of their needs in the area of information technologies and systems. It currently employs over 1,200 people and aspires to become the European leader in the area of business information systems. Solitea is the holder of the highest partnership level Microsoft Gold Certified Partner and is a certified supplier of its in-house solutions for Dynamics 365 technologies.

**Are you looking for a similar solution?**

# Seyfor

☎ +420 577 113 111    ✉ [sales.api@seyfor.com](mailto:sales.api@seyfor.com)

[seyfor.com](http://seyfor.com) | [one-core.com](http://one-core.com)