



# OneCore

Leasing software

**Accelerates  
your world of  
financing**

**OneCore is business software** specifically designed **for financial service companies**. It is fully integrated with Microsoft Dynamics 365 Business Central, and it delivers all functionalities you need to control your financial products' lifecycles.



For who

# OneCore is business software

specifically designed for **financial service companies** covering operating lease, financial lease, loans, funding, installment sale, insurance, real estate financing, and rental services.



Lease



Loans



Funding



Installment sale



Insurance



Real estate financing



Rental services

## Why Seyfor OneCore makes you happy

### Your Problem

You have multiple applications of your business: you constantly switch between programs, which takes time and is frustrating.

Your decision-making process is hampered because you wait for reports that contain outdated business information as time passes.

Your systems are slow and delay your daily work.

You are getting tired of performing repetitive actions time after time.

Your customers' behavior is unpredictable.

You worry about the continuity of your business when one of your systems fails.

You feel insecure about the security of your data.

### Our Solution

➔ OneCore is an integrated solution that supports you in every step of your business process from **one single application**, which **flawlessly works with all Office 365-apps**.

➔ With OneCore, you can easily consult **real-time performance metrics from every angle of your business at any time**.

➔ OneCore is **fast**: the unparalleled powerful engine can run innumerable transactions. **Results are instant**.

➔ Your work is accelerated and simplified with **bulk tasks**. If there are changes in rates, fees, or taxes, just easily modify contracts using **simple wizards** that guide you through the process.

➔ OneCore offers automatic report on client statistics. The **embedded analytics predict payments** using historical data. The insights allow you to **proactively intervene in time**.

➔ You can run your mission-critical actions with confidence as OneCore guarantees **high availability, disaster recovery, backup, and performance monitoring** in the cloud.

➔ Your data is safeguarded by Microsoft Azure, providing **industry-leading multilayered physical security systems** and **compliance support and privacy standards**—unmatched by any other service provider.

## Proof



With OneCore, UniCredit Leasing saves hundreds of hours as most tasks run automatically in the system's background.

**10h to 4h**

reduction of

**Invoicing  
payments**

**94%**

time reduction of

**Calculation  
process**

**60%**

time reduction of

**Lease  
process**



Slovenská sporiteľna chose OneCore to digitally transform their loans and finance leasing tasks while also meeting the high-security requirements of the banking sector.

**30%**

time reduction of

**Client boarding  
payments**

**50%**

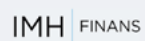
time reduction of

**Contracting  
process**

**6 to 1**

reduction of

**Number  
of applications**





## What characteristics of OneCore make you happy

# OneCore is a simple solution for complex processes.

The high level of automation allows you to **run smoothly through every step of your business process, from calculation to archiving.** Yet, you do not miss a thing as the system identifies cases that show abnormalities. The system assures that your attention is drawn to potential problems well in time. You spend your time both efficiently and effectively by focusing on the exceptions only.

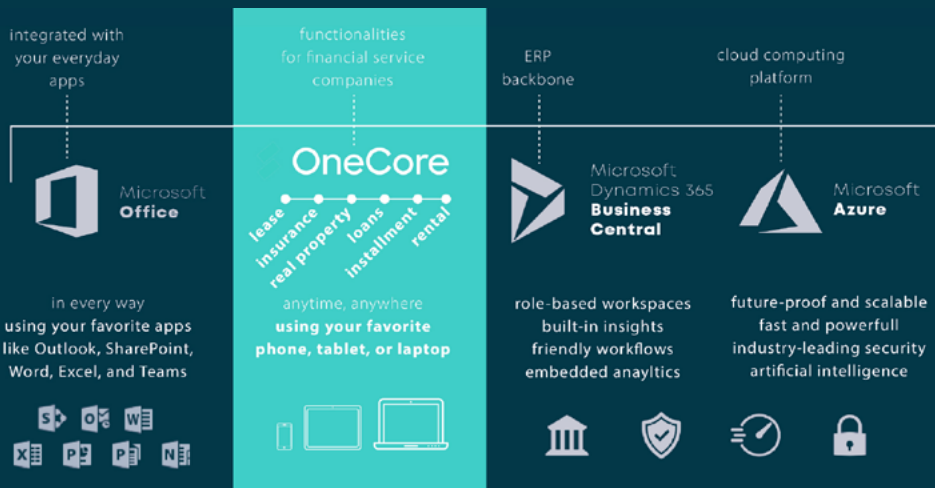


OneCore enables you to anticipate trends in time and capitalize them quickly: **it supports you to make better decisions faster.**

In addition to the highly automated standard processes, you can also overrule the automated system and configure customer-specific agreements. OneCore automatically calculates the impact of these changes (on payment calendars, for example). You options before you accept one of them: **OneCore offers flexibility without compromising operational** reliability.

The solid backbone of OneCore is finance, and operations in one application.

## Innovative and smart business software platform



# How OneCore makes you happy

## The daily magic of OneCore puts a smile on your face.

The intuitive role-based workspace provide you with a modern and familiar Microsoft Office experience with built-in insights and friendly workflows—making OneCore suitable for non-expert use. Time-consuming tasks are automated to boost productivity and maximize performance.

OneCore is fully integrated with well-known Office 365-apps, like Outlook, SharePoint, Word, Excel, and Teams. Whether working remotely or onsite, you can access OneCore anytime, anywhere, using your favorite phone, tablet, or laptop.

## OneCore is an all-in-one solution that accelerates your world of finance:



### Lease

#### Operational and financial lease

Purchase assets for your customers and control the series of payments. Suitable for all moveable capital goods.

- ✔ object identification
- ✔ legal identification
- ✔ calculation information
- ✔ lease terms
- ✔ depreciation management
- ✔ financing rates
- ✔ services
- ✔ fuel cards
- ✔ repurchase pricing and residual value
- ✔ transfer of ownership



### Loans

#### Loan lifecycle management

Create any type of loan in just four steps and manage the entire life-cycle from calculation to archiving. Enjoy automation and remain in control with configurability.

- ✔ object identification
- ✔ various jurisdictions
- ✔ distressed debt
- ✔ on-billing
- ✔ fixed-term debt
- ✔ secured or unsecured
- ✔ fixed or revolving



## Funding

### Deposit portfolio management

Quickly set up a funding contract workflow and manage your financing to achieve your goals.

- ✔ grant discovery
- ✔ calculation of interest
- ✔ payment calendars
- ✔ loan frames and tranches
- ✔ funding rates
- ✔ drawdowns
- ✔ proposal submission
- ✔ administrative reporting
- ✔ budget planning



## Installment sale

### Buy now, pay later

Control day-to-day installment sale transactions. Track deals from quoting stage to settlement or expiry. Suitable for various types of periodic installments.

- ✔ automation of installment sale transactions
- ✔ repossessions
- ✔ electronic payments
- ✔ structured collections



## Real Estate Financing

### Real estate financing in one system

Suitable for the construction of new real estate, the reconstruction of existing real estate, and the purchase of existing real estate.

- ✔ calculation of LTV (loan to value)
- ✔ lease or loan contract
- ✔ collect and save evidence concerning the property



## Insurance

### Automated administration of insurances

Create various insurance products and service packages and manage them—including the settlement. Suitable for insurance policies and insured events.

- ✔ direct connection with finance contracts
- ✔ insurance sets
- ✔ insurance rates
- ✔ integration with insurance company
- ✔ insurance contract
- ✔ insurance accidents





## Rental Services

### Rental management of moveable goods

Manage all your tasks related to the rental of cars, construction equipment, agricultural vehicles, machinery, electronic tools, and more with one application.

- ✔ short term and long term rental
- ✔ bookings and planning
- ✔ reservation board
- ✔ price-lists
- ✔ handover certificates
- ✔ checklist for returned goods
- ✔ handling and service fees
- ✔ fines

## Next step

Do not hesitate to book a non-binding consultation to discuss the possibilities in person. Contact us via mail or call.

## About Seyfor

We save people time, improve the company's capacity and simplify processes. We develop software that helps entrepreneurs, companies, corporations, and public institutions. Thanks to us, businesses both small and large are better able to cope with legislative obligations and everyday work agendas.

✔ **1,200 motivated employees**

✔ **250,000+ satisfied customers**

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