

## Case study

# Slovenská sporiteľňa Has Sped Up and Improved Its Services to Clients Thanks to OneCore

Slovenská sporiteľňa provided finance and operating leasing services since 2003 via the MARK system, which prohibited any further development due to the technology used. The need to automate manual processes, reduce error rate, speed up services provided to customers and improve their quality led Slovenská sporiteľňa to the decision to replace the existing system with a sustainable and modern solution with functionalities that digitally transform the bank's operating and finance leasing tasks while also meeting the high security requirements of the banking sector.

## Biggest benefits of the transition



Automatic recalculation of guarantees and value of property on a daily basis



Automatic downloading of bank statements and their online pairing every 15 minutes



Fully integrated leasing system for 6 applications with automatic data transfer



daily recalculation of approximately 3 500 items

## Solitea OneCore

### The Story of the Implementation

The project started in June 2018 and took a total of 9 months to complete. The team of consultants and developers worked under the baton of a project manager directly in Slovenská sporiteľňa.

The project was organised using a waterfall approach (Microsoft Sure Step) with direct involvement of key users of SLSP in the realisation of analysis and design of the solution. Nearly 2 000 contracts were migrated. Due to the client's acquisition activities, the project was changed on the go to include the migration of an additional 1 500 contracts. The resulting rearranging of priorities and completion of the project by the agreed deadline was no small challenge, but one that was successfully overcome in cooperation with the client.

The position of Slovenská sporiteľňa's leasing on the Slovak market is unique. Slovenská sporiteľňa is the only bank in Slovakia to offer leasing as a banking product without the involvement of an independent leasing company. The previous information system was outdated, without technical support, room for further development or the option to integrate it into banking systems. Now we have a new information system that is much easier and more intuitive to use. The system gave us a better overview of trades and processes, while meeting the requirements for reporting, which is very demanding in the banking sector," describes Katarína Gašparovská from Slovenská sporiteľňa.

Customer

**Slovenská sporiteľňa, a.s.**

**Finance and operating leasing services**

Country:

**Slovakia**

Date of implementation:

**1. 4. 2019**

Solution:

**Solitea OneCore**



### OneCore Solution

OneCore expands the standard functionalities of ERP system Microsoft Dynamics 365 Business Central (previously Microsoft Dynamics NAV) with everything a leasing and credit company requires. In this project we implemented the following modules:

- CRM / address book
- Finance
- Calculation, contract
- Penalisation
- Service
- Debt collection
- Insurance
- Ordinary termination of contract

### About Solitea

Solitea serves more than 250 000 satisfied client companies in 15 countries and is able to cover up to 100 % of their needs in the area of information

technologies and system solutions. The company currently employs over 1 200 people and aspires to be a European leader in corporate information systems. Solitea is a Microsoft Gold Certified Partner and a certified supplier of its own solutions using the Dynamics 365 technology.

### About Slovenská sporiteľňa

Slovenská sporiteľňa is currently the largest commercial bank in Slovakia with a full foreign exchange license and permission to perform mortgage bank trades. It has the largest deposit market share, the largest network of branches and a dominant position in the area of issuing payment cards. It provides its clients a wide range of products and services, with finance leasing having a prominent position among them.

We continue

## Our Work Does Not Stop There

We continuously develop OneCore based on the needs of the client, and aside from providing continuous support also expand the solution with new functionalities specifically tailored to the client's needs. Thus, we have implemented additional modules associated with areas such as planning and settlement for banks.

"Collaboration with Solitea was very professional. I appreciate the company's flexibility, which showed through when we changed the scope of the project in the middle of it, without the deadline for the project shifting to a later date. The reason for the change was the acquisition of a new leasing company. Thanks to cooperation with active support and Solitea's professional attitude, we managed to bring everything to a successful conclusion within the allotted time."



**Katarína Gašparovská**  
Head of Department, Products and solutions for corporate clients

Are you looking for a similar solution?

 +420 577 113 111  [info.api@solitea.cz](mailto:info.api@solitea.cz)

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