



OneCore

Digital Leasing Platform

OneCore: Accelerate your world of financing

OneCore is a comprehensive digital platform for companies offering services **in the area of financing** – operating and financial leases, fleet management or loans. Thanks to full integration with **Microsoft Dynamics 365 Business Central**, you will gain control over all processes across the entire life cycle of the agreement – from the initial business offer to the agreement's archiving.



For who

OneCore is a comprehensive digital platform

specifically designed **for companies offering financing** such as



**Operating
leases**



**Fleet
management**



**Financial
leases**



Loans



**Installment
sale**



Insurance



**Rental
Services**

The type of asset does not matter – OneCore will help you improve efficiency and automate the operation of your company using modern technologies and AI agents.

Why Bet on OneCore

Your Issue

You have multiple applications for your business, you constantly switch between them, which takes up time and is frustrating.

Your decision-making is more difficult, because you have to wait for reports that contain outdated business information.

Your systems are sluggish and slow down your daily work.

You are tired of doing the same operations over and over.

The behaviour of your customers is unpredictable.

You are worried about the continuity of your business if one of your systems fails.

You are worried about the security of your data.

You have a complex and complicated business process.

You have no customer portal.

Our Solution

➔ OneCore is an integrated solution that supports you in every step of your business process from a single, intuitive application which **works flawlessly with all Microsoft 365 (Office) applications.**

➔ With OneCore you can quickly view **performance metrics in real time** from all angles of your company at any time.

➔ The OneCore platform is quick and offers unparalleled performance, capable of launching countless transactions. **The results are reflected immediately.**

➔ Your **work will become faster and simpler thanks to bulk tasks and AI agents**, which help automate individual tasks within the leasing process. If your rates, fees or taxes change, you simply edit agreements using bulk tasks that contain all the necessary changes.

➔ OneCore provides **automated reports of client statistics.** Analytics forecast payments based on historical data. The data enables you to proactively intervene in time.

➔ With OneCore you can control key processes with absolute certainty – the system ensures **high availability, recovery after failure, cloud-based backups and performance monitoring .**

➔ Your data is protected by cutting-edge multi-layer security, regulatory compliance support and privacy protection standards that are unrivalled on the market.

➔ Give your sales representatives, branches and dealers a single **modern environment**, where they can manage their entire process from offer to agreement signing. OneCore automates the entire business cycle – with the use of AI agents, digital signatures, document data mining and other smart tools.

➔ The OneCore platform includes a **Client Zone**, which provides active access to agreements, payments and documents, anytime anywhere. It also includes an AI agent which helps operate the portal, replies to frequently asked questions and improves customer satisfaction without putting any additional load on your team.

Proof



Thanks to the OneCore platform, UniCredit Leasing saves hundreds of hours, since most tasks are run automatically in the background.

10h to 4h

faster

Payment accounting

94%

time saving in

Calculations

60%

faster

Processes



Slovenská sporiteľňa has chosen OneCore to digitise its loans and leasing processes while also meeting the high security standards of the banking sector.

30%

time savings in

Payment accounting

50%

time saving in

Contract conclusion

6 to 1

reduction in the

Number of applications





What key properties make OneCore unique?

OneCore Digital Leasing Platform **is a comprehensive solution for** **simplifying processes.**

The high degree of automation will enable you to go smoothly through each step of the process – **from creating an offer to archiving** the agreement. You will not miss a thing during the process – the system will automatically detect exceptions and notify you in time. You can focus on matters that truly require your attention.

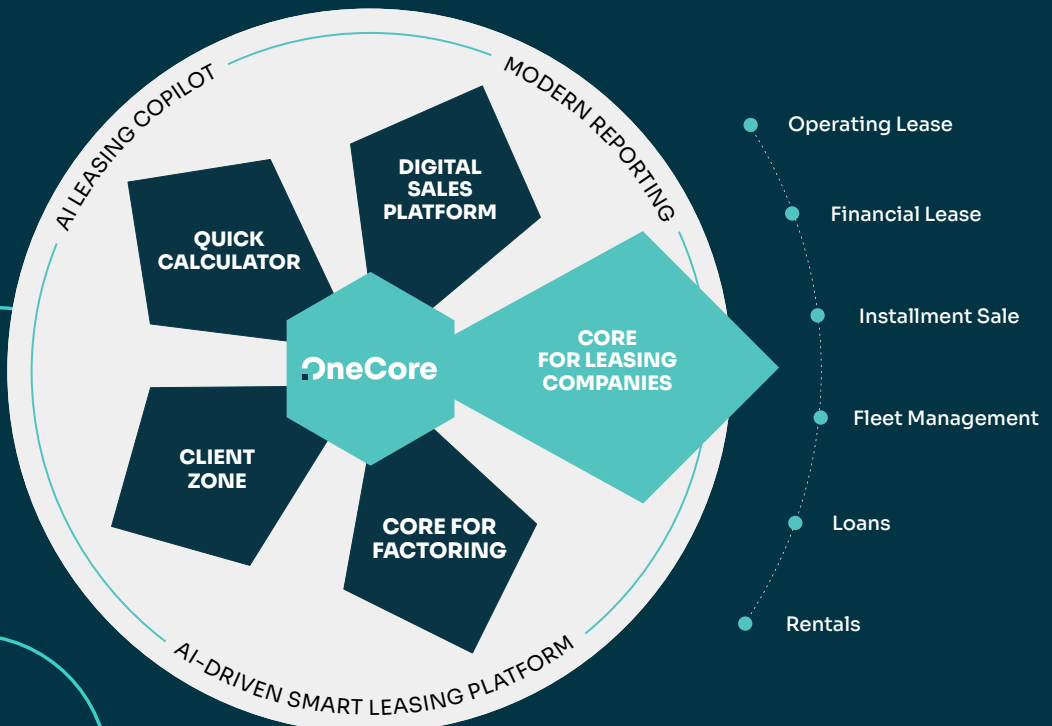
OneCore will keep you up to date and informed so that you can easily recognise new trends and opportunities. This enables you to act ahead of time and make **the right decisions at the right time.**

One system. Entire life cycle.

The solid foundation of the OneCore Digital Leasing Platform is interconnection of the entire life cycle of the customer and the agreement in a single application – from initial draft agreement to its archiving.

The interconnection of processes provides you flexibility without compromise in terms of operational reliability.

An Innovative and Intelligent Platform for Your Business



How the OneCore Platform Can Help You

How will OneCore make everyday processes more palatable?

OneCore represents a comprehensive and intuitive role-based work environment. It combines the modern look of Microsoft 365 (Office) with clear processes and intuitive controls. Thanks to its simplicity, OneCore is suitable even for non-professional users, who can still make effective use of its advanced features. **Automation** of time-consuming tasks **and employment of AI agents** significantly increase the productivity of the entire time and optimise overall performance and efficiency.

OneCore is fully **integrated with well-known Microsoft 365 (Office) applications**, such as Outlook, SharePoint, Word, Excel, Teams and AI Copilot. Whether you are working remotely or in the office, you have access to OneCore anytime, anywhere from your phone, tablet or laptop.

OneCore Leasing Digital Platform is a comprehensive solution that accelerates your world of financing:



Operating Lease

Comprehensive solution

Acquire assets for your clients and comprehensively cover their needs.

- ✔ Creation of quotes and agreements
- ✔ Configuration of objects and ordering of vehicles
- ✔ Vehicle registration
- ✔ Financing (lease rates and conditions)
- ✔ Management of write-offs
- ✔ Insurance contracts
- ✔ Management of insured events
- ✔ Maintenance
- ✔ Tyre service
- ✔ Fuel cards
- ✔ Fees
- ✔ Bulk invoicing



Fleet Management

Saves time and work

Ensure fleet management for vehicles owned by your clients.

- ✔ Maintenance
- ✔ Tyre service
- ✔ Fuel cards
- ✔ Fees
- ✔ Insured events
- ✔ Bulk invoicing
- ✔ Bulk agreement changes



Loans

Management of the entire life cycle

Create any type of loan in just four steps and manage its entire life cycle from offer creation to archiving. Have everything under control thanks to configurability.

- ✔ Identification of objects
- ✔ Different jurisdictions
- ✔ Problematic receivables
- ✔ Rolling invoicing
- ✔ Loan with a fixed due date



Installment Sale

Buy now, pay later

Manage everyday instalment transactions. Track trades from quote calculation to final settlement or expiration. Applicable to various types of regular instalments.

- ✔ Automation of instalment sales
- ✔ Repossession
- ✔ Cashfree payments
- ✔ Organised recovery of claims



Financial Lease

Broad coverage

Asset financing for your customers with no worries. Automate processes and maintain full control thanks to a range of configuration options.

- ✔ Delivery of services or goods, VAT procedures
- ✔ Quote and agreement creation
- ✔ Asset purchase
- ✔ Fixed and variable interest rates including insurance contracts
- ✔ Generation of payment calendars
- ✔ Bulk invoicing



Insurance

Automation of insurance management

Create various insurance products and service packages and fully manage them, including settlement. Suitable for insurance contracts and insured events.

- ✔ Direct interlinking with financial agreements
- ✔ Insurance packages
- ✔ Insurance rates
- ✔ Integration with the insurance company
- ✔ Insurance contract
- ✔ Insured events



Rental Services

Management of movable asset rentals

Manage all your tasks related to the renting of cars, construction machinery, industrial vehicles, machinery, electronic tools and other items in one application.

- ✓ Short-term and long-term rentals
- ✓ Booking and scheduling
- ✓ Booking system
- ✓ Price lists
- ✓ Handover certificates
- ✓ Checklists for returned equipment
- ✓ Handling and servicing fees
- ✓ Fines

OneCore: A Unique Tool to Move Your Business Forward

■ **A comprehensive solution** from companies from the field of financial services which is fully integrated with Microsoft Dynamics 365 Business Central, enabling it to draw on all the advantages of the platform.

■ **Direct integration** with other Microsoft products (such as Microsoft 365, MS Excel, MS Word, Power BI, Microsoft Power Platform, Power Apps, Power Automate and more).

■ **Automates processes** of financing, renting and leasing almost any type of asset on the market, including online impact on accounting. The solution also includes reporting, which offers a view of the accounting and business data in the system.

■ **Complete management** of financial agreements.

■ **Acceleration of processes** and reduction in error rates in individual operations.

■ **The strong foundation** of OneCore is the interconnection of finance and operation in one application.

■ **A standardised solution** built and further developed based on our years of experience in the field.

■ **High degree of customisability** of the system to the needs of the customers thanks to a broad range of parameters and settings.

■ **Optimisation** for mobile devices, enabling access from anywhere.

■ **Online integration** with accounting and banking systems. The system is fully integrated with bookkeeping and interconnected with the bank online, which significantly simplifies payment pairing and invoicing overall.

■ **Unification of all leasing processes** in one application. OneCore provides the main tools for managing all stages of the life cycle of lease agreements, covers the range of complementary services for operating leases and the option to integrate leasing software into an existing ecosystem (accounting software, CRM, ERP system etc.).

Seyfor

Seyfor is among the largest IT companies in central Europe. We formed through a merger of dozens of companies, each of which brought its own know-how and valuable experience. We build long-term partnerships with our clients, often lasting entire decades. This enables us to offer not only deep knowledge, but also sufficient capacity to modernise and improve the effectiveness of IT in companies. We are a Micro-

soft Solutions Partner, the highest level of expertise and qualification in the area of Microsoft technologies. We are a strategic and reliable partner for finance and leasing companies. Our solution, Seyfor OneCore, sets the trends in the field and forms a stable foundation for our customers' innovation and growth. We offer more than just technology – we are a partner who understands the challenges and unique path of each client.

Why Us?

- We are a long-term, proud Microsoft Solutions Partner for Business Applications. We are a guarantee of quality, competence and experience, tested and proven in realising customer solutions.
- We are a stable European company.
- Thanks to our specialists, who have worked in the financial sector for over 15 years, we have mastered the way to satisfying the specific needs of our clients in the field of leasing and achieving the best results together.
- We are trusted by the largest companies in the sector. We have provable references and case studies.
- We have all the certificates for proving data security as a holder of ISO 270001 certification.

The Next Step

Do not hesitate to book a non-binding consultation; we would be happy to discuss all the possibilities with you in person. Contact us!

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